496 (0 <b>Au</b>	<sup>32/06)</sup> ditir	ng F	ent of Treasu	ıres Re	port					
			2 of 1968, as vernment Typ		id P.A. 71 of 1919	, as amende	d. Local Unit Na	·mo		County
I	Count		□City	□Twp	□Village	⊠Other		Sewer & Water Author	rity	Kalamazoo & Barry
$\overline{}$	al Yea				Opinion Date			Date Audit Report Submit		
3-3	31-0	6			7-21-06			9-29-06		
We a	affirm	that	:		•					
We a	are ce	ertifie	ed public a	ccountants	s licensed to p	ractice in	Michigan.			
	agem				erial, "no" resp ments and red			osed in the financial state	ments, inc	luding the notes, or in the
	Check each applicable box below. (See instructions for further detail.)									
1.	1. All required component units/funds/agencies of the local unit are included in the financial statements and/or disclosed in the reporting entity notes to the financial statements as necessary.									
2.	×							unit's unreserved fund ba budget for expenditures.	alances/uni	restricted net assets
3.	×		The local	unit is in o	compliance wi	th the Unit	form Chart of	Accounts issued by the D	epartment	of Treasury.
4.	×		The local	l unit has a	idopted a bud	get for all i	required fund	S.		
5.	×		A public t	hearing on	the budget w	as held in	accordance v	vith State statute.		
6.	×				not violated the ssued by the				ne Emerge	ncy Municipal Loan Act, or
7.	×		The local	unit has n	ot been delin	quent in di	stributing tax	revenues that were collec	cted for an	other taxing unit.
8.	×			•	•		•	ly with statutory requirem		
9.	×							s that came to our attentions sed (see Appendix H of E		ed in the <i>Bulletin for</i>
10.	×		that have	not been	previously co	nmunicate	ed to the Loca			during the course of our audit ). If there is such activity that has
11.		×	The local	unit is free	e of repeated	comments	from previou	s years.		
12.	×		The audit	t opinion is	UNQUALIFIE	ED.				
13.	×				complied with g principles (0		or GASB 34 a	s modified by MCGAA St	atement #	7 and other generally
14.	×		The boar	d or counc	cil approves al	l invoices	prior to paym	ent as required by charter	or statute	
15.	X		To our kn	nowledge,	bank reconcili	ations tha	t were review	ed were performed timely	<i>'.</i>	
incl des	uded cripti	in to ion(s)	his or any ) of the aut	other aud thority and	dit report, nor /or commissio	do they on.	obtain a stan	s operating within the bound- d-alone audit, please en in all respects.	undaries of close the	f the audited entity and is not name(s), address(es), and a
We	have	e en	closed the	following	g:	Enclosed	d Not Requir	ed (enter a brief justification)	)	The state of the s
Fin	ancia	ıl Sta	tements			$\boxtimes$				
The	elette	er of	Comments	and Reco	mmendations					
Oth	er (D	escrib	<b>e</b> )			$\boxtimes$	Report to	the Board following SAS	#61 guidar	ice.
!			ccountant (F s, PLC	irm Name)				Telephone Number 269 - 34	13-8	180
1	et Add 5 W		sstown P	arkway, s	Suite 304			City Kalamazoo	State MI	Zip 49008
Autt	555 W. Crosstown Parkway, Suite 304 Kalamazoo MI 49008  Authorizing CPA Signature Printed Name License Number // 10/0/3253									

# GULL LAKE SEWER AND WATER AUTHORITY FINANCIAL STATEMENTS AND SUPPLEMENTAL INFORMATION For the Years Ended March 31, 2006 and 2005

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Supervisors
Gull Lake Sewer and Water Authority

We have audited the accompanying financial statements of Gull Lake Sewer and Water Authority as of and for the years ended March 31, 2006 and 2005 as listed in the table of contents. These financial statements are the responsibility of the Gull Lake Sewer and Water Authority's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion the financial statements referred to above present fairly, in all material respects, the financial position of Gull Lake Sewer and Water Authority at March 31, 2006 and 2005 and the results of its operations and changes in cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Management's discussion and analysis (identified in the table of contents) is not a required part of the basic financial statements, but is supplementary information required by accounting principles generally accepted in the United States of America. We applied certain limited procedures consisting principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. We did not audit the information and express no opinion on it.

Our audits were performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying financial information listed as supplemental information in the table of contents is presented for the purpose of additional analysis and is not a required part of the basic financial statements of the Gull Lake Sewer and Water Authority. The supplemental information has been subjected to the auditing procedures applied in the audits of financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the financial statements taken as a whole.

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Seber Tans, PLC Kalamazoo, Michigan

Seber Tans, PLC

July 21, 2006

#### **Using This Annual Report**

This annual report consists of the Statements of Net Assets, the Statements of Revenues, Expenses and Changes in Net Assets, and the Statements of Cash Flows. Along with the footnotes, they provide detailed financial information concerning the Authority. This section, Management's Discussion and Analysis, is intended to provide an overview of the Authority's financial condition, results of operations, and other key information.

#### Financial Overview

In analyzing the Authority's financial position, it is important to recognize the mission of the Authority. From a financial perspective, the Authority's core objective is to manage the long-term costs of providing sanitary sewer service to the businesses and residents (collectively the Users) of participating Municipalities. The Authority acts as an agent of the participating Municipalities. The quarterly amounts charged to Users approximate the operating costs incurred by the Authority in providing sanitary sewer collection and subsequent treatment at the City Of Kalamazoo's regional facility. In addition to the annual operating costs of providing sanitary sewer, the Authority is responsible for the repayment of long-term bonds and other debt obligations incurred to finance the construction of the sanitary sewer system. Capital costs are generally charged to the benefiting party, the land owner and/or developer, at the time the infrastructure is constructed.

A significant non-cash expense of the Authority is depreciation. Depreciation expense represents costs associated with the construction of the sanitary sewer system that are financed by long-term debt obligations and assessments on the benefiting property. Principal payments from assessments and principal payments made on long-term financing are not reflected as revenues or expenses of the Authority. For budgeting purposes and for setting user rates, management does not consider depreciation expense.

	2006		2005
Total operating expense	\$ 1,178,391	\$	1,103,065
Less depreciation and amortization	(379,316)		(370,492)
Operating expenses, net of depreciation and			-
amortization	799,075		732,573
Users (expressed as units)	3,170		2,640
Cost per Unit	\$ 252	-\$	277

The Authority's costs of operating are primarily affected by wastewater treatment charges from the City of Kalamazoo, the costs of contracted services, and employed personnel. The sanitary sewer system covers a geographic area of approximately 15 square miles. It is projected that approximately 500 new users will connect to the sewer system over the next ten years. Some of these users may be other than single family homes and contribute flow greater than single family (equivalent units of flow) As new users connect to the sanitary sewer system, it is anticipated that the cost per user will decrease.

The Authority's net assets increased approximately \$590,000 in 2006 and decreased approximately \$280,000 in 2005. Net assets increased in 2006 primarily from new connections paying capital costs (assessments and connection fees - approximately \$339,000), the construction of sewer by developers that was contributed to the authority (approximately \$480,000), less a loss from operations (approximately \$229,000). The loss before contributions for the year was primarily the result of

depreciation. After eliminating depreciation, the Authority had an excess of revenues over expenses (approximately \$150,000).

The decrease in net assets for 2005 was primarily the result of a loss from operations (approximately \$362,000) and a limited number of new connections paying capital costs (assessments and connection fees) (approximately \$82,000). The loss before contributions for the year 2005 was primarily the result of depreciation. After eliminating depreciation, the Authority had a small excess of revenues over expenses (approximately \$8,000).

	2006	2005	% Change
Capital assets	\$ 13,304,053	\$ 12,817,886	0.3
Other assets	2,570,345	2,346,364	9.5
Total assets	15,874,398	15,164,250	1.7
Long-term liabilities	483,374	539,500	-10.4
Other liabilities	323,313	166,814	93.8
Total liabilities	806,687	686,314	17.54
Net assets:			
Invested in capital assets net of			
related debt	12,782,155	12,214,127	1.0
Restricted assets	1,981,848	2,139,645	-7.4
Unrestricted assets	303,708	124,164	144.6
Total net assets	\$ 15,067,711	\$ 14,477,936	1.0

Restricted net assets represent the total of all assets restricted for future capital improvements and repayment of bond obligations.

	2006	2005	% Change
Operating revenue Operating costs	\$ 887,993 1,178,391	\$ 669,166 1,103,065	32.7 6.8
Net loss from operations	(290,398)	(433,899)	-33.1
Net non-operating revenues	60,980	71,263	-14.4
Net loss	\$ (229,418)	\$ (362,636)	36.7

Operating revenues increased by 32.7% from 2005 to 2006. This increase resulted primarily from the completion of a sewer extension to Pfizer Corporation, a significant commercial customer, in November, 2005 and an increase in the number of users and an increase in rates for 2006. It is anticipated that revenue from the Pfizer extension will approximate \$90,000, annually. The increase

in operating costs resulted primarily from an increase in treatment charges from the City of Kalamazoo's regional treatment facility. It is anticipated that the added revenues from sewer extensions completed in 2005 and 2006, will allow the authority to meet its operating costs, excluding depreciation, without an increase in rates charged to Users for the upcoming year.

#### Capital Asset and Debt Administration

The Authority incurred only minimal costs for repairs to the sanitary sewer in both 2006 and 2005. As discussed previously, the Authority completed two significant sewer additions in 2005. Only one of the projects required debt financing. Debt financing for that project totaled approximately \$368,000, of which approximately \$234,000 and \$260,000 was outstanding at March 31, 2006 and 2005, respectively. In fiscal 2007, it is not anticipated the Authority will incur debt for repairs and/or replacements. In fiscal 2007, the Authority anticipates that capital asset additions from expansion of the sewer system will be made. The Authority is currently working with a number of developers; some sewer extension projects are under way and some are expected to commence in 2007. As of the date of this report, projects committed to are expected to cost \$3,400,000. Sewer projects comprise approximately \$2,400,000 of the anticipated construction: two projects are estimated to cost \$1,000,000 each and other projects are estimated to cost \$400,000. The Authority is contributing approximately \$400,000 and taking on additional debt of \$750,000. The remaining project funding will come from developers. The debt will be repaid through a combination of special assessments and connection fees. Special assessments approved for the repayment of the additional debt are \$575,000.

Prior to 2006, the Authority primarily managed sewer infrastructure while providing some water administrative services to its municipalities for various minor water projects. During 2006, a major corporation contracted with Richland Township to provide a public water main extension to an area of homes in need of service. The Township requested the Authority administer a separate program to connect 22 homes and install a new water line. The Township funded the project with \$203,343 in advance to the Authority. Approximately ½ of the project was completed in 2006. Upon completion in 2007, the Authority will not own these assets. Also, during 2006, a developer advance funded the Authority \$50,000 to perform exploratory drilling for public water supply for a proposed development. The project yielded promising results for a public water supply and the Authority anticipates receiving an additional \$950,000 of contributed capital from the developer during 2007 to complete the initial phases of the water project. It is anticipated the Authority will own, operate and maintain the assets upon completion per contract with the Developer and the Municipality. It is not anticipated that any debt will be incurred with this project.

At this time, it is not anticipated that any projects currently planned for 2007 would have a significant effect on the operations or financial position of the Authority.

#### Economic Factors and Next Year's Rates

Each year, the Authority monitors its cash flow for operating expenses and makes recommendations to the participating municipalities for rate increases necessary to fund operations and maintenance. As a result of User growth and cost efficiency measures by Management, it is anticipated that user fees will not increase in the coming year.

#### Contacting the Authority's Management

This financial report is intended to provide our citizens, taxpayers, customers, and investors with a general overview of the accountability for the money it receives. If you have questions about this report or need additional information, we welcome you to contact Rich Pierson, Director, or Nancy Lu Smith, Office Manager, Gull Lake Sewer & Water Authority, at (269) 731-4595.

#### GULL LAKE SEWER AND WATER AUTHORITY STATEMENTS OF NET ASSETS March 31, 2006 and 2005

	2006	2005
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 231,016	\$ 68,731
Customer accounts receivable, no allowance		
for doubtful accounts	104,157	110,888
Contracts receivable, no allowance for	1.60.000	200.000
doubtful accounts	160,000	200,000 379,619
TOTAL CURRENT ASSETS	495,173	3/9,019
OTHER ASSETS		
Contracts receivable, excluding current portion	942,086	1,045,783
Restricted cash and investments	1,133,086	920,962
TOTAL OTHER ASSETS	2,075,172	1,966,745
PROPERTY AND EQUIPMENT		
Fixed assets, net of accumulated depreciation		
of \$5,681,127 and \$5,301,811	13,304,053	12,817,886
TOTAL ASSETS	\$ 15,874,398	\$ 15,164,250
TOTAL ASSETS	3 13,074,376	3 13,104,230
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable	\$ 31,465	\$ 55,455
Accrued interest	3,524	4,259
Advances from local government	27,100	27,100
Advances from others for water system development	226,224	
Current portion of contract debt payable	35,000	60,000
TOTAL CURRENT LIABILITIES	323,313	146,814
LONG-TERM LIABILITIES		
Contract debt payable, less current portion	483,374	539,500
TOTAL LIABLITIES	806,687	686,314
NET ASSETS		
Invested in capital assets, net of related debt	12,782,155	12,214,127
Restricted for debt service and other purposes	1,981,848	2,139,645
Unrestricted assets	303,708	124,164
TOTAL NET ASSETS	15,067,711	14,477,936
TOTAL LIABILITIES AND NET ASSETS	\$ 15,874,398	<u>\$ 15,164,250</u>

#### GULL LAKE SEWER AND WATER AUTHORITY STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS

#### For the Years Ended March 31, 2006 and 2005

	2006	2005
REVENUES		
Charges for services	\$ 887,9	993 \$ 669,166
OPERATING EXPENSES		
Salaries and wages	225,4	148 212,097
Fringe benefits	69,6	75,656
Contracted services	427,3	365,627
Utilities	42,4	45,925
Supplies	19,9	15,499
Maintenance and repairs	14,3	17,769
Depreciation	379,3	370,492
TOTAL OPERATING EXPENSES	1,178,3	1,103,065
OPERATING LOSS	(290,3	(433,899)
NON-OPERATING REVENUES		
Interest income	69,7	790 65,399
Lease income	16,6	,
TOTAL NON-OPERATING REVENUES	86,4	
NON-OPERATING EXPENSES		
Interest expense	25,4	156 10,782
LOSS BEFORE CONTRIBUTIONS	(229,4	(362,636)
Capital contributed, net of \$50,000 return of		
capital in 2005	819,	82,257
CHANGE IN NET ASSETS	589,	775 (280,379)
Net assets at beginning of year	14,477,9	936 14,758,315
NET ASSETS AT END OF YEAR	\$ 15,067,	<u>\$ 14,477,936</u>

#### GULL LAKE SEWER AND WATER AUTHORITY STATEMENTS OF CASH FLOWS For the Years Ended March 31, 2006 and 2005

	2006	2005
CASH FLOWS FROM OPERATING ACTIVITIES Cash received from users Cash payments to suppliers for goods and services Cash payments to employees for services NET CASH PROVIDED (USED) BY OPERATING	\$ 894,725 (528,004) (295,062)	\$ 644,592 (438,387) (287,753)
ACTIVITIES	71,659	(81,548)
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES		
Other non-operating revenues Proceeds from developer and Cooper Township	16,646	16,646
for sewer addition  Direct payments from developers for sewer	46,118	17,223
construction  Direct payments from developers for water	156,681	
construction	5,477	
Proceeds from connection fees	40,429	115,034
Refund of contract proceeds  Net advances from Pfizer and Hillcrest for water		(50,000)
projects	226,224	
Proceeds from contracts with municipalities	105,062	2,194,275
Proceeds from long-term debt		368,000
Principal paid on contract debt	(81,126)	(184,819)
Interest paid on contract debt	(26,191)	(24,589)
Acquisition and construction of capital assets	(400,057)	(2,202,265)
NET CASH PROVIDED BY CAPITAL AND RELATED FINANCING ACTIVITIES	232,960	249,505
CASH FLOWS FROM INVESTING ACTIVITIES Interest earned on investments and receivables Purchase of certificates of deposit with maturities greater than 90 days or cash and deposits restricted for capital improvements or debt	69,790	65,399
reduction NET CASH USED BY INVESTING	(212,124)	(249,640)
ACTIVITIES	(142,334)	(184,241)
NET DECREASE IN CASH AND CASH		
EQUIVALENTS	162,285	(16,284)
Cash and cash equivalents at beginning of year (including restricted cash)	68,731	85,015
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ 231,016	\$ 68,731

See Accompanying Notes to the Financial Statements

	: <u> </u>		-	
		2006		2005
SUPPLEMENTAL DISCLOSURES				
Reconciliation of operating loss to net cash				
provided by operating activities:				
Operating loss	\$	(290,398)	\$	(433,899)
Adjustments to reconcile operating loss to net				
cash provided by operating activities:				
Depreciation and amortization		379,316		370,492
(Increase) decrease in:				(2.1.55.1)
Customer accounts		6,731		(24,574)
Increase (decrease) in:		(22.000)		c 100
Accounts payable		(23,990)		6,433
TOTAL CHANGES IN ASSETS AND				
LIABILITIES INCLUDED IN OPERATING		2.02.057		252 251
RESULTS		362,057		352,351
NET CACH BROWNED (LICER) BY OBER ATING				
NET CASH PROVIDED (USED) BY OPERATING	e.	71 (50	•	(01 549)
ACTIVITIES		71,659	3	(81,548)

#### NOTE A - Summary of Significant Accounting Policies

#### Authority Formation and Mission

Gull Lake Sewer and Water Authority (the Authority) was established by the Townships of Ross and Richland, Kalamazoo County, and the Townships of Barry and Prairieville, Barry County and incorporated under the provisions of Act 233, Public Acts of 1955, as amended. The Authority is governed by a board composed of the supervisors or elected official appointed from each of the constituent Townships. The Authority was formed to operate, maintain, administer and manage sewage collection systems and water systems pursuant to Act 94, Public Acts of 1933, as amended.

#### Statement on Accounting Policies

The accounting policies of Gull Lake Sewer and Water Authority conform to generally accepted accounting principles as applicable to governments. The Authority applies Financial Accounting Standards Board (FASB) pronouncements and Accounting Principle Board (APB) opinions issued on or before November 30, 1989, unless those pronouncements conflict or contradict Governmental Accounting Standards Board (GASB) pronouncements, in which case, GASB prevails. The Authority has elected not to follow FASB pronouncements and APB opinions issued after November 30, 1989.

Effective April 1, 2004, the Authority adopted GASB 34. The most significant change required by the adoption of GASB 34 was the reporting of net assets as shown in the accompanying Statements of Net Assets and the addition of the required supplementary information - Management's Discussion and Analysis. The Authority adopted GASB 40, "Deposits and Investment Risk Activities", for the fiscal years beginning April 1, 2005. GASB 40 affects the nature of the disclosures related to deposits and investment activities of the Authority.

#### Scope of Reporting Entity and Basis of Presentation

The financial statements of Gull Lake Sewer and Water Authority contain all the funds that are financially interdependent on the Authority's executive or legislative branches. The most significant manifestation in determining the reporting entity is financial interdependence. Other manifestations to be considered include, but are not limited to, the selection of governing authority, the designation of management, the ability to significantly influence operations and accountability for fiscal matters. Other criteria used to evaluate potential component units for inclusion or exclusion in a reporting entity is the existence of special financing relationships regardless of oversight responsibilities. The Authority does not have any potential component units. Based on these criteria the Authority is considered a reporting unit and is not considered a component unit of the Townships.

#### **NOTE A - Summary of Significant Accounting Policies (Continued)**

#### Basis of Accounting

All activities of the Authority are accounted for in a single proprietary fund. The accounting and financial reporting treatment applied to a fund is determined by its measurement focus. All proprietary funds are accounted for on a flow of economic resources measurement focus. With this measurement focus, all assets and liabilities associated with the operation of these funds are included on the statement of net assets. Net assets are divided by the following components: invested in capital assets-net of related debt, restricted for debt service and other purposes, and unrestricted.

Proprietary fund-type operating statements present increases (i.e., revenues) and decreases (i.e., expenses) in net total assets. Activities of the Authority are accounted for by using the accrual basis of accounting. Revenues are recognized when they are earned and expenses are recognized when they are incurred. Operating activities include all revenues and expenses associated with sewer activities. Non-operating revenues and expenses relate primarily to financing and investing activities.

#### Use of Restricted Assets

Certain deposits and investments are restricted by contract and/or Township ordinance for debt service purposes, capital improvements, significant repairs and replacements and by Authority policy for future contingencies. Costs of capital improvements and significant repairs and replacements are funded from restricted assets.

#### Fixed assets

Fixed assets of the Authority are accounted for on a cost of services or "capital maintenance" measurement focus. Fixed assets are valued at cost. Donated fixed assets are stated at their fair market value on the date donated.

Depreciation of all exhaustible fixed assets is charged as an expense against operations, except that depreciation on contributed assets and grant financed projects is used to reduce the amount of contributed capital. Depreciation has been provided by using the straight-line method over the estimated useful lives of the related assets as follows: Buildings - 20 years, Sewer Lines - 50 years, Equipment - 10 years, Vehicles - 10 years and Water Lines - 50.

#### Capitalized interest

Interest costs on debt incurred to finance fixed asset additions is capitalized during the construction period. Interest is capitalized at the rate of the associated debt instrument based on the cost incurred on the related construction until such time as the sewer system is ready for service. The interest capitalized is added to the carrying cost of the sewer system.

#### NOTE A - Summary of Significant Accounting Policies (Continued)

#### Estimates

Preparation of financial statements in accordance with generally accepted accounting principles requires the use of estimates by management. Estimates are subject to change and, accordingly, actual results may differ from the estimates used in preparation of the accompanying financial statements. These financial statements include estimates primarily as to the depreciable lives and salvage values of fixed assets, and the current portion of contracts receivables.

#### Cash and cash equivalents

For purposes of the statements of cash flows, all highly liquid investments, with a maturity of three months or less when purchased that are not restricted for capital additions or debt retirement are considered to be cash equivalents.

#### NOTE B - Cash, Deposits and Investments

The State of Michigan allows a political subdivision to authorize its treasurer or other chief financial officer to invest surplus funds belonging to and under the control of the entity into certain instruments described as follows: bonds and other direct obligations of the United States or an agency of the State of Michigan or its political subdivisions, or instrumentality of the United States; certificates of deposit, savings accounts, deposit accounts, or depository receipts of a bank or savings and loan, which is a member of the Federal Deposit Insurance Corporation or a credit union which is insured by the National Credit Union. The Authority may invest in commercial paper rated at the time of purchase within the two highest classifications established by not less than two standard rating services and which matures not more than 270 days after the date of purchase; in United States government or federal obligation repurchase agreements; in bankers' acceptances of United States banks; in mutual funds composed of investment vehicles which are legal for direct investment by local units of government in Michigan and SEC regulated; or in surplus funds investment pools.

The Authority's cash and restricted assets were held with seven different banking institutions with locations in southwest Michigan.

Balances at March 31 related to cash and cash equivalents and deposits (including certificates of deposit with greater than 90 day maturities at purchase) are detailed on the balance sheets as follows:

		Only)		
		2006		2005
Cash and cash equivalents Restricted assets (See Note D) Certificates of deposits with greater than 90 day	\$	231,016	\$	68,731
maturities at date of purchase Deposits	_	269,150 863,936		267,275 653,687
TOTALS	\$	1,364,102	_\$	989,693

#### NOTE B - Cash, Deposits and Investments (Continued)

Cash and deposits (including restricted assets) at March 31, as shown by carrying amount and bank balance and classified by categories of credit risk are itemized as follows:

	200		2005				
	Carrying Amount		Bank Balance		Carrying Amount		Bank Balance
FDIC insured Uninsured and	\$ 571,749	\$	571,749	\$	545,169	\$	576,437
uncollateralized	 792,353		832,222		444,524		535,917
TOTALS	\$ 1,364,102	\$	1,403,971	\$	989,693	\$	1,112,354

At March 31, 2006 and 2005 the Authority, under an agreement with a local bank had invested \$18,006 and \$18,838 respectively, of its cash in repurchase agreements. The repurchase agreements are invested overnight and are secured by U.S. government obligations. The repurchase agreements are included in the preceding chart as uninsured and uncollateralized bank deposits. Interest from the repurchase agreements is included in interest income.

#### NOTE C - Receivables

Customer accounts receivable represent current sewer usage charges receivable. Unpaid customer accounts receivables are added to the tax rolls after approximately one year.

Long-term contracts receivable at March 31, consists of the following:

	 Current	n					
	2006		2005		2006		2005
Cooper Township	\$ 15,000	\$	15,000	\$	28,446	\$	42,669
Developers	20,000		20,000		205,961		237,856
Connection fees	45,000		65,000		145,735		138,253
Municipalities, assessment rolls	80,000		100,000		721,944		827,005
	\$ 160,000	\$	200,000		,102,086		1,245,783
Less current portion		-			(160,000)		(200,000)
TOTALS				\$	942,086		1,045,783

The contract from Cooper Township is receivable over seven years with interest at 5%.

Contracts receivable from developers include a number of contract obligations contracts. One contract is for the extension of a sewer line to service a development in Cooper Township. At March 31, 2006 and 2005, \$46,800 and \$58,800 of the receivable on this contract are due as connections are made at the rate of \$600 per connection.

#### **NOTE C** - Receivables (Continued)

A second contract with a developer is for the extension of the public sewer to a 128-acre parcel of land in Charleston Township that has been approved for residential development. The total cost of the project, approximately \$235,000, was funded from monies restricted for capital improvement. The developer has committed to repay the authority in ten equal annual principle payments plus interest at 6%. Repayment is secured by a lien on the property. At March 31, 2006 and 2005, the amounts receivable under this contract totaled \$159,161 and 179,056.

Contracts receivable from connection fees represent amounts due from individuals and businesses for their initial connection to the sewer system. The amounts are receivable over a contractual term, usually requiring annual payments over 10 years from the date of connection, plus interest at 7% per annum on the unpaid balance and are secured by a lien on the premises.

Contracts receivable from municipalities represent contractual amounts that are secured by special assessment rolls. Under the contracts, collection of special assessment rolls is made by the appropriate municipality and transferred to the Authority. The collections represent charges to the municipalities' residents and businesses for connection to the sewer system. The fees are paid annually at terms ranging from 10 years to 20 years, plus interest at 1% over the Authority's cost of funds on the unpaid balance. At March 31, 2006, three townships and one village accounted for 100% of the contract receivables. The individual residents and businesses are legally responsible for payment of the fees. This disperses the credit risk over the premises in the geographic area. The assessments become priority liens on each assessed premises. Additionally, unpaid portions of assessments due become tax liens due and payable in the same manner as property taxes.

#### NOTE D - Restricted Assets

Deposits and investments at March 31 are restricted for the following purposes:

F	2006		 2005
Reserved for payment on Bunkerhill debt issued April 1, 1999	\$	18,006	\$ 18,838
Reserved for payment on 32 <sup>nd</sup> Street debt issued June 4, 1998		7,879	2,642
Reserved for payment on Little Long Lake debt issued December 27, 2003		44,131	45,083
Reserved for payment on Gull Island debt issued October 19, 2004		483	39,981
Reserved for capital improvements		629,603	575,138
Reserved for the construction of water facilities		226,224	
Reserved for larger equipment replacements		206,760	 239,280
TOTAL RESTRICTED DEPOSITS AND INVESTMENTS	<u>\$ 1</u>	,133.086	 920,962

#### NOTE D - Restricted Assets

The Authority was advance \$203,343 and \$50,000, from Richland Township and from a developer, respectively, for the connection of 22 homes and construction of a new water line and for the construction of water facilities for a development. At March 31, 2006 the amount of \$226,224 shown above is restricted for the construction of these facilities.

#### NOTE E - Summary of Property and Equipment

The property and equipment of the Authority, together with changes therein for the year ended March 31, 2006, are detailed as follows:

	Balances April 1, 2005		_A	Additions Disposal		Disposals		Balances March 31, 2006
Cost								
Land and improvements								
Buildings	\$	619,437	\$		\$		\$	619,437
Equipment		173,623						173,623
Sewer system		482,507		9,174				491,681
Water system	1	6,780,404		829,307				7,609,711
Vehicles				5,477				5,477
		63,726		21,525				85,251
Total Property and								
Equipment	1	8,119,697		829,307				8,985,180
Accumulated depreciation				•				
Land and improvements		93,429		3,895				97,324
Buildings		113,473		5,551				119,024
Equipment		426,238		16,871				443,109
Sewer system		4,636,047		345,809				4,981,856
Water system				652				652
Vehicles		32,624		6,538				39,162
Total Accumulated								
Depreciation		5,301,811		379,316				5,681,127
Net Property and								
Equipment	\$ 1	2,817,886	\$	449,991	\$		\$	3,304,053

NOTE F - Long-term Debt The following is a summary of debt transactions of the Author 2006 and 2005:	rity for t	he years	ended	March 31,
Debt payable, April 1, 2004 Debt Issued Debt retired			\$	416,319 368,000 (184,819)
DEBT PAYABLE, MARCH 31, 2005				599,500
Debt issued Debt retired DEBT PAYABLE, MARCH 31, 2006			\$	(81,126) 518,374
The contract debt payable at March 31 consists of the follow	ing issue	es:		
\$265,000 Prairieville Township (Little Long Lake) General Obligation Limited Tax Bonds dated December 27, 2002, due in annual installments of \$20,000 through June 1, 2015 and \$1,963 on June 1, 2016, plus interest payable semi- annually on June 1 and December 1 of each year at 1.60% to 4.60%.  \$275,000 Village of Richland (Bunkerhill) General Obligation Limited Tax Bonds dated April 1, 1999, due in annual installments of \$20,500 through		79,874	\$	200,000
February 1, 2008 and \$11,500 on December 1 2009, plus interest payable semi-annually on August 1 and February 1 of each year at 5.0%.		52,500		73,000
\$205,000 Village of Richland (32 <sup>nd</sup> Street) General Obligation Limited Tax Bonds dated June 4, 1998, due in annual installments of \$14,500 through December 1, 2009 and \$8,500 on December 1, 2010 plus interest payable semi-annually on June 1 and December 1 of each year at 5.05%.		52,000		66,500
\$368,000 Township of Ross (Gull Island) General Obligation Limited Tax Bonds dated October 19, 2004, due in annual installments of \$26,000 through April 1, 2019, plus interest payable semi-annually on April 1 and October 1 of each year at 4.75%.	2	34,000		260,000
4.7370.		18,374		599,500
Less current maturities	(	<u>35,000</u> )		(60,000)

**TOTALS** 

\$ 483,374 \$

539,500

## GULL LAKE SEWER AND WATER AUTHORITY NOTES TO FINANCIAL STATEMENTS

For the Years Ended March 31, 2006 and 2005

#### **NOTE** F - Changes in Long-term Debt (Continued)

The annual minimum debt service requirements, including interest for long-term debt outstanding as of March 31, 2006 are as follows:

Years Ending March 31,	Pri	incipal	I	nterest	Totals		
2007	\$	35,000	\$	23,998	\$	58,998	
2008		55,000		22,193		77,193	
2009		46,000		19,830		65,830	
2010		28,500		16,855		45,355	
2011		20,000		15,708		35,708	
2012-2016		229,874		47,889		277,763	
2017-2021	· · · · · · · · · · · · · · · · · · ·	104,000		7,410		111,410	
TOTALS	\$	518,374	\$	153,883	\$	672,257	

For the years ended March 31, 2006 and 2005, the Authority incurred interest costs of \$26,317 and \$24,589, respectively. The Authority did not capitalize any interest charges during the years ended March 31, 2006 and 2005.

#### NOTE G - Retirement Plan

The Authority has a defined contribution retirement plan, The Gull Lake Sewer and Water Authority Group Pension Plan, covers all eligible employees. The Plan was established under section 503(b) of the Internal Revenue Code. The Authority has the right to amend or terminate the Plan at any time. The Plan is a single employer plan and is administered by the Authority's Office Manager. Contributions by the employer are fixed at the discretion of the Authority and individual accounts are maintained for each participant. Employees may make after tax contributions ranging from 1% to 10% of eligible wages. Employer contributions for the years ended March 31, 2006 and 2005 were approximately 8.0% of covered payroll. Total expense was \$12,340 and \$12,756 in 2006 and 2005, respectively.

#### NOTE H - Non-cash Activities

For the years ended March 31, the Authority had the following non-cash activity:

	 2006		2005
Connection fee contracts added	\$ 339,193	\$	132,257
Sewer constructed and contributed by developers	\$ 480,000	\$	480,000

#### **NOTE I - Commitments and Contingencies**

The Authority in the normal operation of its activities has exposure for damage to residential and commercial property and personal injury resulting from the operation or construction of its sewer system. The Authority's Board has elected to self-insure against this risk. The Authority's board believes that funds accumulated and restricted for significant replacements, as disclosed in Note D, are adequate to cover the associated risk.

In fiscal 2007, the Authority anticipates that capital asset additions from expansion of the sewer system will be made. The Authority is currently working with a number of developers; some sewer extension projects are under way and some are expected to commence in 2007. As of the date of this report projects committed to are expected to cost \$3,400,000. Sewer projects comprise approximately \$2,400,000 of the anticipated construction: two projects are estimated to cost \$1,000,000 each and other projects are estimated to cost \$400,000. The Authority anticipates taking on additional debt of \$750,000 to finance these sewer projects. The debt will be repaid through a combination of special assessments and connection fees. The special assessment associated with this project is for \$575,000.

Prior to 2006, the Authority primarily managed sewer infrastructure while providing some water administrative services to its municipalities for various minor water projects. During 2006, a developer advance funded the Authority \$50,000 to perform exploratory drilling for public water supply for a proposed development. The project yielded promising results for a public water supply and the Authority anticipates receiving an additional \$950,000 of contributed capital from the developer during 2007 to complete the initial phases of the water project. The Authority will own, operate and maintain the assets upon completion per contract with the Developer and the Municipality. It is not anticipated that any debt will be incurred with this project.



## GULL LAKE SEWER AND WATER AUTHORITY SCHEDULE OF OPERATING EXPENSES COMPARED TO BUDGET

#### For the Year Ended March 31, 2006

(Comparative Actual Amounts for the Year Ended March 31, 2005)

		2006		
		2000	Variance -	
			Favorable	2005
	Budget	Actual	(Unfavorable)	Actual
Salaries and wages	\$ 225,500	\$ 225,448	\$ 52	\$ 212,097
Fringe benefits:				
Social security	18,040	17,247	793	20,316
Hospitalization	44,500	38,925	5,575	41,657
Life insurance	450	408	42	233
Retirement	12,800	12,340	460	12,756
Disability	700	694	6	694
	76,490	69,614	6,876	75,656
Contracted services: Insurance/workman's				
compensation	15,000	15,276	(276)	14,284
Contracted services	30,500	27,894	2,606	29,150
Treatment charges	306,000	341,741	(35,741)	272,050
Chemical treatment	12,500	12,037	463	10,152
Engineering	9,700	9,389	311	11,604
Publications/ printing	1,500	1,541	(41)	2,941
Audit	5,200	5,095	105	4,925
Legal	4,000	5,000	(1,000)	13,114
Radio	3,000	2,822	178	1,364
Dues/education/ sales	2,000	1,420	580	1,599
Mileage/travel/				
entertainment	2,160	2,495	(335)	2,070
Authority meetings	2,700	2,600	100	2,375
Regional committee				
membership	14,200		14,200	
	408,460	427,310	(18,850)	365,628
Utilities:				
Fuel gasoline and diesel	3,000	4,950	(1,950)	2,789
Electric and gas	33,000	30,096	2,904	33,384
Telephone	6,900	7,365	(465)	9,752
	42,900	42,411	489	45,925
Supplies:				
Postage	4,350	3,952	398	3,968
Office	3,100	3,645	(545)	3,575
Field operations	10,500	12,356	(1,856)	7,956
	17,950	19,953	(2,003)	15,499
Maintenance and repairs:				
General maintenance	4,200	4,935	(735)	4,140
Repairs and		2	(0.40/)	10 (00
maintenance	4 600	9,404	(9,404)	13,628
	4,200	14,339	(10,139)	17,768
TOTALS, EXCLUDING				
DEPRECIATION	<u>\$ 775,500</u>	\$ 799,075	<u>\$ (23,575)</u>	\$ 732,573

#### GULL LAKE SEWER AND WATER AUTHORITY SCHEDULE OF PRINCIPAL AND INTEREST PAYMENTS \$265,000 PRAIRIEVILLE TOWNSHIP (LITTLE LONG LAKE) GENERAL OBLIGATION LIMITED TAX BONDS DATED DECEMBER 27, 2002

For the Years Ended March 31, 2006 and 2005

Years Ending		Principal			
March 31,	Rate	December 1	June 1	December 1	Totals
2007	3.69%	\$	\$ 3,315	\$ 3,315	\$ 6,630
2008	3.82	20,000	3,435	3,149	26,584
2009	3.94	20,000	3,149	2,828	25,977
2010	4.04	20,000	2,828	2,483	25,311
2011	4.14	20,000	2,483	2,110	24,593
2012	4.23	20,000	2,110	1,717	23,827
2013	4.30	19,874	1,717	1,313	22,904
2014	4.38	20,000	1,313	890	22,203
2015	4.45	20,000	890	445	21,335
2016	4.45	20,000	445		20,445
TOTALS		\$ 179,874	\$ 21,685	\$ 18,250	\$ 219,809

#### GULL LAKE SEWER AND WATER AUTHORITY SCHEDULE OF PRINCIPAL AND INTEREST PAYMENTS \$275,000 VILLAGE OR RICHLAND (BUNKERHILL) GENERAL OBLIGATION LIMITED TAX BONDS DATED APRIL 1, 1999

For the Years Ended March 31, 2006 and 2005

Years Ending March 31,	Rate	P	Principal Feb 1		•		Feb 1	 Totals
2007 2008 2009	5.00 % 5.00 5.00	\$	20,500 20,500 11,500	\$	1,813 1,300 788	\$	1,813 1,300 788	\$ 24,126 23,100 13,076
TOTALS		\$	52,500	\$	3,901	\$	3,901	\$ 60,302

#### GULL LAKE SEWER AND WATER AUTHORITY SCHEDULE OF PRINCIPAL AND INTEREST PAYMENTS \$205,000 VILLAGE OR RICHLAND (32<sup>ND</sup> STREET) GENERAL OBLIGATION LIMITED TAX BONDS DATED JUNE 4, 1998 For the Years Ended March 31, 2006 and 2005

Years Ending		Pri	incipal	Int	erest		
March 31,	Rate	December 1		Tune 1	Dece	ember 1	Totals
2007	5.05 %	\$	14,500	\$ 1,313	\$	1,313	\$ 17,126
2008	5.05		14,500	947		947	16,394
2009	5.05		14,500	581		581	15,662
2010	5.05		8,500	 215		214	 8,929
TOTALS		<u>s</u>	52,000	\$ 3,056	\$	3,055	\$ 58,111

#### GULL LAKE SEWER AND WATER AUTHORITY SCHEDULE OF PRINCIPAL AND INTEREST PAYMENTS \$368,000 TOWNSHIP OF ROSS (GULL ISLAND) GENERAL OBLIGATION LIMITED TAX BONDS DATED OCTOBER 19, 2004

For the Years Ended March 31, 2006 and 2005

Years Ending	Data	Principal	Inte	Tatala		
March 31,	Rate	December 1	June 1	December 1	Totals	
2007	4.75 %	\$	\$ 5,558	\$ 5,557	\$ 11,115	
2008	4.75		5,558	5,557	11,115	
2009	4.75		5,558	5,557	11,115	
2010	4.75		5,558	5,557	11,115	
2011	4.75	26,000	5,558	5,557	37,115	
2012	4.75	26,000	4,940	4,940	35,880	
2013	4.75	26,000	4,323	4,322	34,645	
2014	4.75	26,000	3,705	3,705	33,410	
2015	4.75	26,000	3,088	3,087	32,175	
2016	4.75	26,000	2,470	2,470	30,940	
2017	4.75	26,000	1,853	1,852	29,705	
2018	4.75	26,000	1,235	1,235	28,470	
2019	4.75	26,000	614	621	27,235	
TOTALS		\$ 234,000	\$ 50,018	\$ 50,017	\$ 334,035	



To the Board of Supervisors and General Manager of Gull Lake Sewer and Water Authority

In planning and performing the audit of the financial statements of Gull Lake Sewer & Water Authority for the year ended March 31, 2006, we considered the Authority's internal control structure in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure. However, we noted certain matters involving internal control and its operation that we consider to be reportable conditions under standards established by the American Institute of Certified Public Accountants. Reportable conditions involve matters coming to our attention relating to significant deficiencies in the design or operation of the internal control that, in our judgment, could adversely affect Gull Lake Sewer & Water Authority's ability to initiate, record, process, and report financial data consistent with the assertions of management in the financial statements.

A material weakness is a reportable condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that errors or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be reportable conditions and, accordingly, would not necessarily disclose all reportable conditions that are also considered to be material weaknesses as defined above. However, we noted the following reportable condition that we believe to be a material weakness.

#### Separation of duties

Due to the small size of the Authority's office staff (three personnel), separation of duties is limited. The office manager has access to assets, recording of the assets and reconciliation functions. The general manager initiates and authorizes all significant transactions. As a result, the risk of loss, error, or irregularities of assets increases. We recommend that the Authority Supervisors review key financial reports and reconciliations periodically for unusual matters. In addition, fidelity bonds as discussed below should adequately cover all personnel with access to accounting records and assets of the Authority.

To the Board of Supervisors and General Manager of Gull Lake Sewer and Water Authority Page 2

We also noted the following reportable conditions that are not believed to be material weaknesses.

#### Monthly reconciliation of connection fee receivable trial balance

The Authority recently computerized its connection fee receivable billing process. We noted that the system generates a monthly connection fee receivable trial balance and that this trial balance did not agree to the general ledger. We recommend that the trial balance be reconciled monthly to the trial balance and all necessary adjusting entries made.

#### Collateralizing bank balances in excess of \$100,000

The Authority maintains several cash accounts and certificates of deposit at various banks. The balances with many of these institutions exceed the FDIC insurance limit of \$100,000. Should a bank fail, the Authority may incur a loss if the cash invested at the bank exceeds the insurance limits. We recommend that the Authority monitor the financial condition of banks in which it has cash balances greater than the FDIC insurance limit, and that it continue its efforts to obtain collateral for balances in excess of FDIC insurance limits. The Authority may request banks to pledge securities for payment of any uninsured losses or it may consider investing in other insured financial instruments.

This report is intended solely for the information and use of the Board of Supervisors and Management of Gull Lake Sewer & Water Authority, and is not intended to be and should not be used by anyone other than these specified parties.

Seber Tans, PLC July 21, 2006

Selver Tans PLC



July 21, 2006

To the Board of Commissioners and Director Gull Lake Sewer & Water Authority

We have audited the financial statements of Gull Lake Sewer & Water Authority (the Authority) for the year ended March 31, 2006, and have issued our report thereon dated July 21, 2006. Professional standards require that we provide you with the following information related to our audit.

Our Responsibility under Auditing Standards Generally Accepted in the United States of America and Government Auditing Standards

As stated in our engagement letter dated April 1, 2006, our responsibility, as described by professional standards, is to plan and perform our audit to obtain reasonable, but not absolute, assurance about whether the financial statements are free of material misstatement and are fairly presented in accordance with accounting principles generally accepted in the United States of America. Because an audit is designed to provide reasonable, but not absolute, assurance and because we did not perform a detailed examination of all transactions, there is a risk that material misstatements may exist and not be detected by us.

In planning and performing our audit, we considered the Authority's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control over financial reporting.

As part of obtaining reasonable assurance about whether the Authority's financial statements are free of material misstatement, we performed tests of its compliance with certain laws, regulations, contracts and grants, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit.

#### Significant Accounting Policies

Management has the responsibility for selection and use of appropriate accounting policies. In accordance with the terms of our engagement letter, we will advise management about the appropriateness of accounting policies and their application. The significant accounting policies used by the Authority are described in Note A to the financial statements. The Authority implemented GASB 40, deposit and investment risk disclosures, in fiscal 2006. The Authority did not adopt any other new accounting policies nor did they change the application of existing policies during the year. We noted no transactions entered into by the Authority during the year that were both significant and unusual, and of which, under professional standards, we are required to inform you, or transactions for which there is a lack of authoritative guidance or consensus.

#### Accounting Estimates

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimate affecting the financial statements was depreciation and debt service projections.

We evaluated the key factors and assumptions used for depreciation and debt service requirements in determining that they are reasonable in relation to the financial statements taken as a whole.

#### Audit Adjustments

For purposes of this letter, professional standards define an audit adjustment as a proposed correction of the financial statements that, in our judgment, may not have been detected except through our auditing procedures. An audit adjustment may or may not indicate matters that could have a significant effect on the Authority's financial reporting process (that is, cause future financial statements to be materially misstated). We proposed, and management recorded, numerous adjustments caused by mispostings and accruals not made by the Authority

#### Disagreements with Management

For purposes of this letter, professional standards define a disagreement with management as a matter, whether or not resolved to our satisfaction, concerning a financial accounting, reporting, or auditing matter that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

#### Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Authority's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

#### Issues Discussed Prior to Retention of Independent Auditors

We generally discuss a variety of matters, including the application of accounting principals and auditing standards, with management each year prior to retention as the Authority's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

#### Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing our audit.

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This information is intended solely for the use of the Board of Directors, the Finance/Audit Committee, and management of the Authority and is not intended to be and should not be used by anyone other than these specified parties.

Very Truly Yours,

Actus Tans, Pac Seber Tans, PLC